

• Introduction

- Cairns Group – who are we and what drives us
- Global Trade in Agriculture IS Broke
- So Lets Fix It
- The Harbinson Modalities
- Some Negotiating Realities
- Broader Considerations

- Introduction
- **Cairns Group – who are we and what drives us**
- Global Trade in Agriculture IS Broke
- So Lets Fix It
- The Harbinson Modalities
- Some Negotiating Realities
- Broader Considerations

CAIRNS GROUP

GROSS NATIONAL INCOME PER CAPITA, US\$

Latin America

Argentina	7,500
Bolivia	1,000
Brazil	3,500
Chile	4,500
Costa Rica	4,000
Colombia	2,000
Guatemala	1,500
Paraguay	1,500
Uruguay	6,000

Africa

South Africa	3,000
--------------	-------

Asia

Indonesia	500
Malaysia	3,500
Philippines	1,000
Thailand	2,000

Developed Countries

Australia	20,000
Canada	21,000
New Zealand	13,000

<i>United States</i>	<i>34,000</i>
----------------------	---------------

Source: World Bank

CAIRNS GROUP

AGRICULTURE AS % OF LABOUR FORCE

Latin America

Argentina	..
Bolivia	..
Brazil	23
Chile	14
Costa Rica	20
Colombia	30
Guatemala	50
Paraguay	45
Uruguay	14

Africa

South Africa	30
--------------	----

Asia

Indonesia	45
Malaysia	10
Philippines	40
Thailand	54

Developed Countries

Australia	5
Canada	3
New Zealand	10

<i>United States</i>	2
----------------------	---

CAIRNS GROUP

AGRICULTURE ⁽¹⁾ AS % OF TOTAL EXPORTS

Latin America

Argentina	46
Bolivia	33
Brazil	31
Chile	35
Costa Rica	33
Colombia	24
Guatemala	60
Paraguay	80
Uruguay	56

Africa

South Africa	12
--------------	----

Asia

Indonesia	13
Malaysia	9
Philippines	6
Thailand	17

Developed Countries

Australia	27
Canada	12
New Zealand	60

<i>United States</i>	9
----------------------	---

Source: World Bank

(1) Agriculture here includes food and agricultural raw materials (eg - fish)

CAIRNS GROUP – EXPORT PRODUCTS

Coffee	Bolivia, Brazil, Guatemala, Colombia, Costa Rica
Dairy	Australia, New Zealand, Canada, Chile, South Africa
Fruit & Vegetables	Most Members, especially the South East Asians, Chile, and South Africa
Grains and Cereals	Latin America, Canada, Australia
Meat	Latin America, Australia, New Zealand, Canada
Soy beans & edible oils	Brazil, Malaysia, Canada

- Introduction
- **Cairns Group – who are we and what drives us**
- Global Trade in Agriculture IS Broke
- So Lets Fix It
- The Harbinson Modalities
- Some Negotiating Realities
- Broader Considerations

- Introduction
- Cairns Group – who are we and what drives us
- **Global Trade in Agriculture IS Broke**
- So Lets Fix It
- The Harbinson Modalities
- Some Negotiating Realities
- Broader Considerations

- Introduction
- Cairns Group – who are we and what drives us
- Global Trade in Agriculture IS Broke
- **So Lets Fix It**
- The Harbinson Modalities
- Some Negotiating Realities
- Broader Considerations

- Introduction
- Cairns Group – who are we and what drives us
- Global Trade in Agriculture IS Broke
- So Lets Fix It
- **The Harbinson Modalities**
- Some Negotiating Realities
- Broader Considerations

- Introduction
- Cairns Group – who are we and what drives us
- Global Trade in Agriculture IS Broke
- So Lets Fix It
- The Harbinson Modalities
- **Some Negotiating Realities**
- Broader Considerations

- Introduction
- Cairns Group – who are we and what drives us
- Global Trade in Agriculture IS Broke
- So Lets Fix It
- The Harbinson Modalities
- Some Negotiating Realities
- **Broader Considerations**